# EARN MORE COMMISSIONS OFFERING PRIZE COVERAGE

# Hole-In-One

Eliminate MARKETING risk for your clients by covering their promotions, contests, and games.

GET PAID COVERING BIG PRIZE PROMOTIONS

Discover your opportunity to cultivate new business from existing clients and an exciting way to open the door for new clients by offering prize coverage. It's fun to talk about and can actually make your clients money. Clients love to talk about ways to increase sales! By offering clients more than just hole-in-one coverage, you'll be on your way to making increased commissions!

### MORE THAN JUST HOLE-IN-ONE COVERAGE

Companies use SCA's prize coverage to eliminate their risk on all types of sports contests, Internet promotions, media contests, fishing tournaments, gaming promotions, collect-and-win games, scratch-and-win cards, and more. Retail stores, media outlets, manufacturers, and marketers in companies large and small rely on SCA's large prize coverage to increase store traffic, Web site visits, and product sales. It's easy to use and gets big results! And SCA does all the work, pays for the big prize if someone wins, and pays you a commission on the coverage!

### YOUR PROVEN PARTNER

SCA Promotions, Inc. ploneered the concept of prize indemnity coverage and has worked with hundreds of insurance brokers and agents worldwide. Since 1986, SCA has paid more than \$94 million in claims and covered billions in prizes. Now, we'd like to partner with you.

Increase your commissions this month by adding SCA's prize coverage to your product line today!

Call SCA today at 888-860-3700 to learn more and request your free presentation kit. Or, visit www.scaagentprogram.com.



### HOWILTURNED A \$50 COMMISSION INTO \$1200!!

Jude CA for all of my hole in one induring as well as other promotions. Obtaining quotes from SCA is Very quick and easy. Many of my clients are auto dealers and in conversation with my SCA representative hementoned that some of the plannotions SCA offers are designed to increase traffic for dealers. After discussing these located with my statistical easier of the promotion of the decided of offers are designed to increase. The decided to offers a 17000,000 prize using SCA. VISIDE VAUIT! My 150 hole-in-one commission turned into 11200 in one stelephone call!

Cameron Jones, Vice President WM Rigg Company.



Get your share of this growing market. Visit www.scaagentprogram.com or call toll free 888 860-3700 for a quote today!

World's leading provider of prize coverage for promotions, contests, and games.

### Chiefs Win Gives Fans Free Purchase

"The Kansas City Chiefs made our customers very happy by shutting out the San Diego Chargers to win the game. Those who participated in our conditional rebate promotion received their electronic purchases for free. That Saturday proved to be the single largest day in our company's history!" BrandsMart had 320 customers qualify for more than \$400,000 in rebates, paid by SCA!

-Rick Burt, BrandsMart

# Bob Baker Léxus On The

Travis Kent is \$28,000 richer thanks to SCA and Bob Baker Lexus. The "Hole-in-One" golf contest, at the dealership's Field Day Tournament, challenged players to make a perfect shot in the 15th hole. Kent did just that. Owner Bob Baker was pleased at the traffic generated and SCA covered the prize.

# "Nokia \$2 Million Challenge"



Sugar Bowl sponsor, Nokia, turned to SCA for coverage on their halftime contest - the "Nokia \$2 Million Challenge." Every time former quarterback, Joe Theisman made a completion through a giant mobile phone target, a selected fan won \$50,000. If the fan also completed a pass through the target, Nokia would add a "zero" to the prize amount. An amazed retired school administrator took home a cool \$500,000! This fun promotion focused

audience and media interest on Nokia during the popular college bowl game.

CITGO and SCA joined fishing and racing in the "Peel Out, Reel In & Win CITGO Million Dollar Challenge." One lucky customer chose between a trip to the CITGO BASSMASTERS Classic to cast for a million dollars or going to a NASCAR race to predict the top three finishers in order. Even though the million was not awarded, there were still big winners - a Roush Performance State III Mustang for the customer and a Triton bass boat for the retailer.

# Sony Movie Cash Over-Redemption

Sony opted for over-redemption coverage on its Movie Cash ticket discount offer to increase sales of its video and audiotapes. Movie Cash was offered inside its 5ony products - worth \$3,50 off the price of a movie ticket. To stay on budget with a fixed



fee, it secured over-redemption coverage from SCA. Movie Cash expanded Sony's retail presence and resulted in triple-digit increased sales during the promotional period.

# riglev PIN Promotion



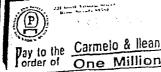
Wrigley/Juicy Fruit designed a PIN contest to move product and obtain premium shelf space. This promotion drove consumers to their Web site to try and match their PIN number found inside the product packaging. SCA provided the over-redemption coverage for winners of TV's, DVD's, cameras, backpacks, and other prizes. SCA can cover a

big-dollar prize as well as over-redemption on smaller prizes.

Taco Bell was looking to build a promotion around its new, innovative tagline "Think Outside the Bun." Capitalizing on the 2002 World Series, Taco Bell teamed up with Pepsi and Major League

Baseball to offer Americans a free taco if any batter could knock a home run out of the park and hit a 15-foot floating target in McCovey Cove. The promotion helped Taco Bell create extensive media coverage. From Internet stories to radio and TV coverage, Taco Bell achieved over four billion Brand Gross Impressions.





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\$1,000,000 Dollars

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